

Noel Turlington

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Builds AI-native products end to end and works directly with the people who use them.

Experience

Independent Product Work

New York, NY

Full-Stack & AI Product Development

December 2025 – Present

- Ship full-stack, AI-native web apps end to end (Next.js, TypeScript, Vercel), wiring LLMs into production: vision models that log meals and workouts from a photo, and AI read-outs over wearable and forecast data
- Build production backends: a CRM-style pipeline with a Gmail-scanning inbox, SMS nudges, and Redis-backed accounts, plus an agentic system orchestrating multiple AI coding CLIs as parallel workers
- Ship fast and maintain what I ship: multiple apps live with real users — including Topsail Traffic (topsailtraffic.com), the #1 Google result for its area — plus a 2nd-place finish at the Symbiotic Clash of Prompts AI hackathon (May 2026)

Hyperlane

New York, NY

Ecosystem Analyst

October 2024 – December 2025

- Owned the integration lifecycle for 20+ partners — ran technical discovery, defined requirements with engineering, and drove integrations from scope to production (\$300K+ in partnerships)
- Built Metabase dashboards that replaced 4+ hours/week of manual reporting and surfaced the conversion trends behind roadmap and go-to-market decisions
- Produced monthly competitive analysis across 7 competitors, feeding leadership’s quarterly product priorities

Fermah

Remote

Founding Team, Operations & Business Development

June 2024 – October 2024

- Founding team member at a pre-launch infrastructure startup: built operator onboarding, partner tracking, and go-to-market playbooks from zero with no existing template
- Ran technical discovery with 40+ operators pre-launch, turning their requirements into onboarding flows and product feedback

Advisory Roles

Remote

Advisor to Early-Stage Startups

August 2023 – June 2024

- Advised three early-stage startups (ZeroDev, Ton.fun, Absinthe Labs) on go-to-market strategy and growth operations

Privy (acquired by Stripe)

New York, NY & Remote

Business Development & Product Intern

May 2023 – August 2023

- Drove 8 integrations to production as the technical interface between partners and the team, translating partner feedback into product and integration requirements for engineering
- Grew the pipeline to 40+ prospects and drove top-of-funnel growth through partnerships, reaching an audience of 150K+ at no cost

Blockchain at Columbia

New York, NY

President

May 2021 – Present

- Led a 300+ member organization and managed a \$421K operating budget, growing reserves 4x from \$50K to \$210K through disciplined treasury management
- Ran LedgerFest and LionHack end to end — two conferences drawing 500+ attendees and 60+ speakers, coordinating \$180K in sponsorships and \$200K in prizes
- Built and stewarded the “Friends of B@C” network — 140+ alumni and industry leaders across Jump Trading, Dragonfly Capital, and Flashbots

Education

Columbia University

New York, NY

B.A. in Information Science

2021 – 2023

Sciences Po

Reims, France

B.A. in Economics, Minor: International Finance and Trade

2019 – 2021

Woodberry Forest School

Woodberry Forest, VA

Cum Laude, Noland Fellowship

2014 – 2018

Skills

Technical: JavaScript, TypeScript, Python, React, Next.js, Tailwind CSS, Clerk, Vercel, SQL, Git

AI Tools: Claude Code, Cursor, Codex, Gemini, Anthropic SDK — daily use for full-stack, AI-assisted development